

OUR PROGRAM

The two (2) day comprehensive hands on and class room program is designed to provide the participants a basic and intermediate technical application understanding of products manufactured and offered by JacksonLea with a focus on our Standard Catalog Offering. With the information covered you will be able to provide solutions direct to your customers and improve your sales volume and revenue.

WHO SHOULD ATTEND?

All individuals involved in any sales to the surface finishing industry, including people with the following responsibilities:

- Sales Managers
- Field Sales & Counter Sales
- Customer Service Personnel

DATES AND LOCATIONS

Sensitive to the outrageous fuel cost now a days, JacksonLea will offer proximity classes at each of the US facilities. Class sizes are limited, so please reserve your space today!

Conover, NC	Hamilton, ON	Santa Fe Springs, CA
June 23&24	July 7&8	August 4&5
September 8&9	October 6&7	November 3&4

TRAVEL & ACCOMMODATIONS

Classes are scheduled to start Monday at noon and are over on Tuesday afternoon. Monday night's accommodations will be paid for by JacksonLea if attendee is not local.

Transportation will be provided from the hotel to JacksonLea and dinner.

Airfares, rental cars and incidentals will not be paid for by JacksonLea.

KEY PROGRAM TOPICS

- General Buffing And Polishing Vocabulary
- Buff And Compound Manufacturing Overview
- Compound Types And Terminology
- Selecting The Correct Product From The Standard Catalog
- Finishing Machinery
- Different Types Of Buffs And How They Are Used
- Specialty Products
- Alternative Finishing Techniques
- Finishing Supplies
- Additional topics will be added based on request from customers

APPLICATION REVIEW

Participants are urged to bring with them samples of product and procedures of current customers to discuss. JacksonLea Engineers will review this process and discuss possible new options to improve your customer's process and reduce your customers per piece cost.

PLANT TOURS

Participants will tour the local JacksonLea manufacturing operation to get a first hand look at how the products are made.

REGISTRATION

Registration for the classes must be received 2 weeks prior to date of training. Classes are based on first come first serve so get you registration in early as the number of seats is limited.

Please fax your registration form to Claudine Miranda at 828-464-7094 or call her to register at 828-466-7349.

REGISTRATION FORM

Select a location and date to attend

Conover, NC

June 23rd&24th

September 8th&9th

Hamilton, OH

July 7th&8th

October 6th&7th

Santa Fe Springs, CA

August 4th&5th

November 3rd&4th

Please enroll the following people:

Name (Mr. Mrs. Ms.) email

Name (Mr. Mrs. Ms.) email

Name (Mr. Mrs. Ms.) email

Company Name & Division

Company Address

City State Zip Code

Area Code Telephone FAX

Room Reservation

Will each attendee need a hotel room? Yes / No

Place
Stamp
Here

ATTN: Distributor Training
JacksonLea
P.O. Box 699
Conover, NC 28613

GENERAL INFORMATION

Monday

Registration Lunch 11:00 a.m. – 12:00 p.m.
Training 12:00 p.m. – 5:00 p.m.
Dinner & Networking 6:00 p.m. – 9:00 p.m.

Tuesday

Breakfast 7:00 a.m. – 7:30 a.m.
Training 7:30 a.m. – 12:00 p.m.
Graduation Lunch 12:00 p.m. – 1:00 p.m.

Participants will be furnished with notes on the school's topics, and laboratory demonstrations will be used to reinforce many of the program concepts.

Any questions please contact Claudine Miranda at 828-466-7349.

OTHER INFORMATION

Once you have registered, you will receive a letter via email confirming your registration along with a hotel confirmation number. We will also provide you with the hotel contact information and address. In the event you cannot make the training date and you have received confirmation we ask that you notify Claudine Miranda at 828-466-7349 so she can cancel the reservations.



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*“Providing expert training to our
distributors to improve knowledge and
awareness”*